



Cloud1 Solutions, Inc.  
(408) 320-6966

# Compliance

## How to Prepare

### Overview

Be proactive and prepared to protect your business can contacts by answer yes to compliance.

### Why Yes to compliance

- Insurance companies will validate questionnaire responses to accept a claim
- Customers contacts require compliance standards if they do business with any 3<sup>rd</sup> party that engages with the DOE or DOD
- Avoid being an easy target

📞 408 320 6966

✉ info@cloud1solutions.com

🌐 www.cloud1solutions.com

Mike Wiechmann

## 1) Supplier or Customer Contracts

Directly or indirectly (3<sup>rd</sup> party) both customer and suppliers are required to deliver NIST and DFARS compliance.

Being out of compliance can be a breach of contract

## 2) Cyber Insurance

Responding to cyber insurance questionnaire is a binding submission. Should an omission of accurate coverage be submitted the insurance companies can deny the claim.

Partners and customers may also require cyber insurance coverage to continue doing business.

## 3) NIST, NCUA, DFARS, PCI, PII, DLP

The varied compliance models can be overwhelming. Each has their own control model. By building responses customers begin to develop a library of policies that can be implemented.

## 4) Policy Management

Security policies are the fundamental response to compliance control points. Documenting your security planning, including disaster recovery and backup, with tested response strategies like a test incident response plan. Network segregation and due diligence on your vendor security measures are important as well.

## 5) Social Awareness

Compliance models want to see that you are actively training end users to recognize cyber threats to protect your organization. Training should be continual throughout the year, not a one-time training, and tests should be administered to ensure training is effective.

## How to Prepare for Compliance

The most important first steps are to gather the compliance request from insurance, customers, suppliers, and financial institutions. This building block will represent the first steps in building a response that will then be implemented as policies. This effort will strengthen your business internally and externally. Many times certifications can be used in marketing material

*“Outstanding! Already there is a clear and profound difference over what they have received in the past. Thank you so much!”*

-Leading Logistics Firm

### How we can help

Over the past 5 years we have worked through the most complex cyber insurance requirements and remediation task.

We provide the complete approach combining cyber security and IT services to complete the coverage requirements.

This is delivered on our 24/7/365 active monitoring platform.



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